



Mohamed Abdelmaqsoud

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Objective:

A challenging position in a reputable leading company with the opportunity for future development and advancement.

Personal Data:

Nationality	Egyptian
Marital Status	married
Gender	male
Date of Birth	1 Jan 1992

Education Background:

Major: (business administration and accounting)

University: faculty of commerce –Mansoura University- Egypt.

Professional Experiences:

- **ARKAN company** for real estate developments in Georgia. (Nov2023/ Until now)

Position: *senior real estate consultant (Jeddah branch).*

Tailored Solutions: *Developed customized real estate strategies that aligned with clients' objectives, optimizing property portfolios for growth, diversification, and long-term value.*

Team Collaboration: *Collaborated with cross-functional teams including legal, finance, and marketing to ensure comprehensive client support, resulting in streamlined processes and enhanced client satisfaction.*

Mentorship and Training: *Guided and trained junior consultants to enhance their professional growth and promote a collaborative, knowledge-sharing atmosphere.*

Built relationships with local agents, brokers, and developers to facilitate successful deals.

- (1) **YORK TOWERS Company** for real estate developments in Georgia.

(Nov2020/ SEP2022)

Position: property consultant

Client-Centric Approach: Utilized a client-focused methodology to understand individual needs and preferences, tailoring property recommendations and investment strategies accordingly.

Deal Execution: Managed successful property deals, overseeing negotiations, and paperwork, and facilitating smooth transactions.

Adaptability: Thrived in a dynamic real estate landscape by staying current on industry changes, emerging tech, and regulations, delivering clients up-to-date insights and solutions.

Advised clients on effective ways to improve their property's value through renovations or upgrades.

We have created comprehensive marketing plans to promote the sale or lease of residential and commercial properties.

Organized open houses and viewings to showcase properties attractively.

Built relationships with local agents, brokers, and developers to facilitate successful deals.

- **Al Bayan Medical Company has worked as a sales consultant in hospitals and laboratories since (2017 :2020)**

Additional Education/Training

- *Extensive learning English course at conversation*
- *Diploma for Communication skills from Mansoura University*
- *Diploma manual accounting and peach tree from Outbox Cairo.*
- *Human resources (HR) project*
- *ICDL for computer skills.*

Personal Skills:

- *Ability to build public relations.*
- *Possessing personal abilities with leadership skills and working to increase the efficiency of work.*
- *Good English (writing, reading, and speaking).*
- *Ability to work with the team.*
- *Self-motivated & self-learner.*
- *Determination and perseverance.*
- *High performance under challenging work conditions.*

Languages:

- | | |
|-------------------|-------------------------------|
| ▪ Arabic: | Fluent (Mother Tongue) |
| ▪ English: | Good |