

AHMED SHAWKY ELSERWY

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SOCIAL STATUS: ENGAGED
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OBJECTIVE

I am a motivated and results-driven sales professional seeking challenging positions in a dynamic company where I can apply my strong communication skills, product knowledge, and customer-focused approach to drive sales growth and contribute to the overall success of the team

EDUCATION

BACHELOR OF PHYSICAL EDUCATION

El-Menoufia university in 2023

- DEPARTMENT: SPORTS TRAINING
- GRAD: PASS

WORK EXPERIENCE

MANAGER – RIO (2023 TO 1-08-2025)

- Managed inventory levels, placed orders, and coordinated with suppliers to ensure stock availability.
- Trained, coached, and motivated sales team to achieve sales targets and deliver excellent customer service.
- Supervised daily store operations to ensure smooth workflow and high customer satisfaction.

ASSISTANT MANAGER – SHOWROOM (2022 TO 2023)

- Supervised the sales team and daily operations.
- Trained new staff and assisted in inventory management and visual merchandising

SALES REPRESENTATIVE – TOWN TEAM (2021 TO 2022)

- Delivered excellent customer experience and met KPIs
- Collaborated with team members to maximize store performance

SALES REPRESENTATIVE – DEJAVU (2020 TO 2021)

- Responsible for customer service and achieving daily sales targets
- Helped increase foot traffic and promoted new collections

TECHNICAL SKILLS

- Microsoft office (Excel & Word)
- Strong communication and interpersonal
- Organization and discipline
- Problem-solving and decision-making abilities
- Ability to work under pressure
- Excellent communication and interpersonal skills
- Strong sales and negotiation abilities

LANGUAGES

English: Very Good (reading & Writing)

Arabic: Nativ