

# Mostafa Mahmoud Abou El-Magd Mohamed Abdelrahman

+966-50-330-5160 +966-50-330-5160 domostafa332@gmail.com Riyadh - Saudi Arabia

## OBJECTIVE

Experienced professional with a strong background in client relationship management and quality control. Proven ability to manage key accounts, deliver tailored solutions, and drive customer satisfaction and retention. Skilled in negotiating with suppliers, monitoring product quality, and ensuring compliance with market standards. Combines strategic thinking with operational efficiency to support business growth and maintain high service standards.

## EDUCATION

|                                                            |                    |
|------------------------------------------------------------|--------------------|
| Master of Business Administration (MBA)                    | Currently Studying |
| Mansoura University - Egypt                                |                    |
| Bachelor of Commerce, Accounting Department – Grade (Good) | 2022               |
| Faculty of Commerce, Zagazig University - Egypt            |                    |

## WORK EXPERIENCE

|                                                                                                                                                                                                                                                                                                                                             |                   |
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| Sales Acquisition Lead - Ninja – Riyadh & Al-Qassim , Saudi Arabia                                                                                                                                                                                                                                                                          | 12/2024 - Present |
| <ul style="list-style-type: none"><li>Strategic Sales and Business Development Expert</li><li>Skilled Relationship Builder</li><li>Results-Oriented Professional</li><li>Passionate About Helping Clients Achieve Success</li></ul>                                                                                                         |                   |
| Quality Controller in Fruits and Vegetables - Al Asima Company for Exporting Fruits and Vegetables                                                                                                                                                                                                                                          | 12/2023 - 11/2024 |
| <ul style="list-style-type: none"><li>Negotiated with suppliers to secure the best prices while ensuring product quality.</li><li>Monitored market demands and supplied required products according to quality standards.</li><li>Supervised storage and distribution processes to ensure product safety and proper preservation.</li></ul> |                   |

| PERSONAL SKILLS                                                                                                                                                                                                                                     | COMPUTER SKILLS                                                                                                    | LANGUAGES                                                                                | PERSONAL DATA                                                                                                                                                                                                               |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <ul style="list-style-type: none"><li>Ability to work under pressure</li><li>Effective communication skills</li><li>Ability to work for extended periods</li><li>Leadership skills</li><li>Problem-solving skills</li><li>Self-confidence</li></ul> | <ul style="list-style-type: none"><li>Microsoft Office.</li><li>Social Media.</li><li>Internet Browsing.</li></ul> | <ul style="list-style-type: none"><li>Arabic (Native).</li><li>English (Good).</li></ul> | <ul style="list-style-type: none"><li>Nationality: Egyptian.</li><li>Marital Status: Single</li><li>Date of Birth: 03/08/1999</li><li>Military Status: Completed military service with an Exemplary Conduct grade</li></ul> |