

Mohamednoor Awadallah Ahmed

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Visa Status: **Transferable Iqama**

PROFESSIONAL SUMMARY:

Results-driven Operations Assistant Manager with over 7 years of experience in optimizing sales & operations, managing supply chains and driving business success. Equipped with a strong educational background in Engineering and master degree in Administration (**MBA**). Proven track record of increasing operational efficiency, cost control and improving forecasting accuracy. Adept at leading cross-functional teams, fostering strong relationships with stakeholders and balancing risk and reward strategies to achieve organizational goals.

EXPERIENCE:

Supply chain Manager, Nour Almadina Eye Clinic

JAN/2024 – Today

- Ensure procurement complies with healthcare regulations and quality standards.
- Monitor stock usage and forecast future demand based on clinic operations and scheduled surgeries.
- Ensure all medical products meet regulatory standards, also maintain accurate records for audits and compliance checks.
- Identify cost-saving opportunities without compromising quality.
- Prepare periodic reports on procurement costs, supplier performance, and inventory status.
- Work closely with the Operations, Finance, and Medical teams to align supply needs with clinical schedules.
- Support special projects, such as new equipment installations or service expansions.

Sales Operation Assistant Manager, SAVOLA FOODS, Sudan BUs

DEC/2022 - JAN/2024

- Lead and manage the Sales & Operations Planning (**S&OP**) process, aligning demand and supply across functions to ensure availability of products, optimal inventory levels and efficient operations.
- Lead the preparation of sales volume forecasts with a **90%** accuracy rate, based on historical data, future projections, key accounts, trade marketing and distribution data.
- Provided in-depth analysis of inventory movements, leading to a **25%** reduction in stock.
- Collaborated with **S&OP** teams to validate assumptions, promotional plans, seasonality to drive accurate demand forecast resulting in a **10%** increase in market share..
- Strengthened distributor and customer relations, resolving 95% of issues within 24 hours to ensure smooth operations.
- Improve sales reports, increasing the accuracy and clarity of information, which facilitated quicker decision-making and boosted sales by **15%**.
- Present performance of operation dashboards covering achievements across **45** areas, **9** brands and **40+** SKUs.

Planning Supervisor, Rotana Flour Mills

MAY/2022 - NOV/2022

- Managed the annual and monthly supply chain requirements, ensuring **100%** on-time delivery of raw materials in collaboration with procurement.
- Overhauled inventory control processes, reducing stock discrepancies by **20%**.
- Oversaw the ordering and packaging process, improving overall production efficiency by **15%**.
- Developed comprehensive progress reports and statistical analyses, enhancing decision-making processes.

Planning Engineer, AFRICAN PAINTS, MIG GROUP

FEB/2021 - MAY/2022

- Spearheaded production scheduling (**MPS**), materials planning (**MRP**) and inventory management, resulting in a **20%** improvement in production output.
- Managed market demand inputs, accurately translating sales forecasts into production plans.
- Reduced raw material shortages by **30%** through effective coordination with manufacturing and procurement teams.
- Implemented tracking systems and (**KPIs**) for production progress, leading to a **20%** increase in on-time delivery.

Production Coordinator, AFRICAN PAINTS, MIG GROUP

DEC/2019 - JAN/2021

- Coordinated production schedules with planning and purchasing teams, ensuring **100%** material availability for manufacturing.
- Improved tracking of production operations through **SAP ERP** system, enhancing workflow transparency and reducing delays.
- Created and monitored daily work orders, contributing to a **10%** increase in overall production efficiency.

EDUCATION:

Masters of Business Administration “MBA”

FEB/2021 – DEC/2024

University of Khartoum, Sudan

Master degree, first **3.3** out of 4 GPA.

Bachelor of Engineering, Petroleum & Natural Gas Engineering

NOV/2012 – NOV/2017

University of Khartoum, Sudan

Bachelor First with honor degree.

SKILLS:

Technical Skills: Supply Chain Management | Demand Planning | Supply Planning | **MRP** | Production Planning | Operations Management | **SAP & Oracle & Sage ERP** System | Process Improvement | Data Analysis | Forecasting | Key Performance Indicators (**KPIs**) | Cost control | Order Fulfillment | Budget Management | Decision-making | Resource Allocation | Technology Proficiency | Continuous Improvement | Inventory Management | Capacity Optimization | Advance excel | Dashboard Reports | Power **BI**.

Soft Skills: Leadership | Communication | Teamwork | Adaptability | Attention to Detail | Decision making | Problem solving | Cross-Functional Communication.