

WEBSITES AND
SOCIAL LINKS

LinkedIn : IBRAHIM A. ALSHITI

SUMMARY

I am an enthusiastic and results-driven professional with a proven track record in sales and team leadership, eager to contribute my skills as an Eastern Region Acquisition Supervisor. I am excited about the opportunity to bring my expertise and dedication to your organization.

SKILLS

- Office programs
- Data Entry
- Team management
- Logistics collection and coordination

CERTIFICATIONS
AND LICENSES

Administrative Leadership
Cybersecurity
Modern Human Resources Management CBP

EXPERIENCE

Eastern region acquisition supervisor , Jahez International Company , Eastern region,Dammam

Jan 2018 — May 2025

- Led acquisition strategies, boosting regional sales.
- Implemented data-driven decisions, increasing lead conversion rates.
- Trained and mentored a high-performing team, improving productivity.
- Achieved top regional performance, recognized as a leader in acquisition success.

Sales Officer, International Window for Information Technology Co, Eastern region,khobar

Sep 2015 — Apr 2016

- Trained and mentored junior sales staff, enhancing team performance.
- Utilized CRM tools to track sales metrics and improve efficiency.

Central officer, Call Center Company (stc), Eastern region,Dammam

May 2014 — Sep 2014

- Analyzed market trends to identify new revenue streams, driving growth.
- Enhanced reporting systems, providing insights that improved decision-making.

Electrical Extension Assistant, Saipem Company , Eastern region,Dammam

Oct 2014 — Mar 2015

- Achieved recognition for outstanding service and project management skills.
- Conducted site assessments, optimizing resource allocation effectively.

Visitor guide, King Abdulaziz Center (Ithra), Eastern region,Dhahran

Jul 2017 — Nov 2017

- Provided exceptional customer service to enhance visitor satisfaction.
- Guided diverse groups, showcasing local attractions and history.
- Developed engaging itineraries tailored to visitor interests.

EDUCATION

Al-tatweer school , High School Diploma, Natural Sciences, Eastern region,Dammam

2010 — 2013

LANGUAGES

English