

Virnard Piring Globa

SAV 1 Sucat Paranaque City

Cellphone No.: +639956795346

Personal Email add: virnard16@gmail.com

Current Location: Philippines



AREAS OF EXPERTISE

- Import and Export legal documentation.
- Import and Export Customs clearance procedures.
- Transportation/Distribution Operations
- International Freight Forwarding / Global Logistics
- Safety procedures
- Handle over-size/overweight cargoes.
- Warehousing procedures
- 3PL or 4PL operations
- Shipyard/terminal/Container freight station/Container yard operations.

LICENSE/AWARD

License/Certification	License/Certification No.	Date Validity
1. Licensed Customs Broker(PRC)	0003628	Sept 16, 2025
2. PNP Entrance Examination (NAPOLCOM)	00004490	
3. Certified Lean Six Sigma Yellow Belt- CLSSYB	e2-CLSSYB-010-2023	Feb 18, 2023
4. Project Manager Fundamental		Oct 16,2022

WORK EXPERIENCE

1. Position: **Logistics Manager/Freight forwarding Manager**
Duration: January 2024- February 9, 2025
Company: Express Freight Management SI LTD/Express Distribution Services SI LTD.
Company: Cargo / Freight Services / Logistics
Location: Solomon Islands

Department: International freight forwarder/Customs clearance/Transport/Warehousing.
Job
Description:

Responsibilities:

- Planning and monitoring inbound and outgoing deliveries.
- Supervising logistics, warehouse, transportation, and customer services.
- Organizing warehouse, label goods, plot routes, and process shipments.
- Responding to any issues or complaints.
- Researching ideal shipping techniques, routing, and carriers.
- Working with other departments to incorporate logistics with company procedures and operations.
- Selecting carriers and negotiating contracts and rates.
- Other functions as necessarily to attain company objects.

2. Position: **Instructor/Review lecturer in Customs Laws, Tariff Laws & Supply Chain Management.**
Duration: February 2022- June 2023
Company: Lyceum of the Philippines University-Cavite
Company: School/University
Location: Philippines

Department: Bachelor of Science in Customs Administration (BSCA)

Job Description:	Responsibilities: • Teach courses in their subject area • Develop an instructional plan (known as a course outline or syllabus) for the course(s) they teach and ensure that it meets college and department standards • Plan lessons and assignments • Assess students' progress by grading papers, tests, and other work • Advise students about which classes to take and how to achieve their goals • Stay informed about changes and innovations in their field • manage student behavior in the classroom by establishing and enforcing rules and procedures • perform certain pastoral duties including student support, counseling students with academic problems and providing student encouragement • participate in extracurricular activities such as social activities, sporting activities, clubs and student organizations • communicate necessary information regularly to students, colleagues and parents regarding student progress and student needs • keep updated with developments in subject area, teaching resources and methods and make relevant changes to instructional plans and activities
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3. Position: **Logistics Manager**
Duration: Oct 2019 – June 2022
Company: TRIMOTORS TECHNOLOGY CORPORATION
Company Industry: Automobile / Automotive Ancillary / Vehicle
Location: Philippines
Department: Import/Export/Transportation/3PL/Warehousing
Job Description:
 - Selecting carriers and negotiating contracts and rates.
 - Planning and monitoring inbound and outgoing deliveries.
 - Supervising logistics, warehouse, transportation, and customer services.
 - Organizing warehouse, label goods, plot routes, and process shipments.
 - Responding to any issues or complaints.
 - Researching ideal shipping techniques, routing, and carriers.
 - Working with other departments to incorporate logistics with company procedures and operations.
 - Evaluating budgets and expenditures.
 - Updating and evaluating metrics to assess performance and implement enhancements.
 - Ensuring all operations adhere to laws, guidelines, and standard requirements.

4. Position: **Freight Forwarding Operation Supervisor (LFP-FF)**
Duration: Jan 2009 – Mar 2019
Company: Almajdouie Logistics Co LLC
Company Industry: Cargo / Freight Services / Logistics
Location: Saudi Arabia
Department: Import/Export/Transportation/3PL/Warehousing
Job Description: Responsibilities:
 - Planning and managing logistics, warehouse, transportation and customer services
 - Directing, optimizing and coordinating full order cycle
 - Liaising and negotiating with suppliers, manufacturers, retailers and consumers.
 - Strategically plan and manage logistics, warehouse, transportation and customer services
 - Liaise and negotiate with suppliers, manufacturers, retailers and consumers
 - Keep track of quality, quantity, stock levels, delivery times, transport costs and efficiency
 - Arrange warehouse, catalog goods, plan routes and process shipments
 - Resolve any arising problems or complaints
 - Supervise, coach and train warehouse workforce
 - Meet cost, productivity, and accuracy and timeliness targets
 - Maintain metrics and analyze data to assess performance and implement improvements.
 - Comply with laws, regulations and customs requirements as per international standard.
 - Other functions as necessarily to attain company objects.

List of clients I handled

- A. General Trading Company
B. ARAMCO
C. SABIC

D. SIG Combibloc /NESKA GERMANY
E. Doosan Korea
F. Daikin
G. Saudi Binladin Group

5. Position:

Lecturer - Tariffs, customs laws and International Trades
- Duration:

Aug 2005 – Oct 2008
- Company:

Llave Review and Training Center, Inc.
- Company Industry:

Review Center – Customs broker licensure Examination.
- Location:

Manila, Philippines
- Department:

Llave Review and Training Center, Inc.
- Job Description:

Responsibilities:
- Deliver lectures, seminars and tutorials
 - Design, prepare and develop courses and teaching materials
 - Assess students' coursework
 - Support students through a pastoral or advisory role
 - Undertake personal research projects and actively contribute to your institution's research profile
 - Contribute to professional conferences and seminars in your field of expertise
 - Set and mark examinations
 - To promote students' intrinsic motivation by providing meaningful and progressively challenging learning experiences which include, but are not limited to: self-exploration, questioning, making choices, setting goals, planning and organizing, implementing, self-evaluating and demonstrating initiative in tasks and projects
6. Position:

Instructor/Fulltime Faculty Member–BSCA Department
- Duration:

Sept 2003 - Jan 2009
- Company:

Philippine Merchant Marine School, Inc.
- Company Industry:

Educational Institution/Colleges
- Location:

Las Pinas, Philippines
- Department:

Bachelor of Science in Customs Administration(BSCA)
- Job Description:

Responsibilities:
- Teach courses in their subject area
 - Develop an instructional plan (known as a course outline or syllabus) for the course(s) they teach and ensure that it meets college and department standards
 - Plan lessons and assignments
 - Assess students' progress by grading papers, tests, and other work
 - Advise students about which classes to take and how to achieve their goals
 - Stay informed about changes and innovations in their field
 - manage student behavior in the classroom by establishing and enforcing rules and procedures
 - perform certain pastoral duties including student support, counseling students with academic problems and providing student encouragement
 - participate in extracurricular activities such as social activities, sporting activities, clubs and student organizations
 - communicate necessary information regularly to students, colleagues and parents regarding student progress and student needs
 - keep updated with developments in subject area, teaching resources and methods and make relevant changes to instructional plans and activities
7. Position:

Customs Broker
- Duration:

Oct 2002 - Dec 2009
- Company:

Free Lancer Customs Broker
- Company Industry:

Cargo / Freight Services / Logistics
- Location:

Manila
- Department:

Import/Export/Distribution Nationwide-Philippines
- Job Description:

Responsibilities:
- Responsible for clearing the shipments from Sea/Airport.
 - Compute right customs duty and advice the client to pay.
 - Advice the client what are the necessarily documents or formalities to clear the shipments from port.
 - Responsible for delivery of the shipments after clearing from customs.
 - Coordinate with other government agencies to get permit or clearance to process in the customs.

- Coordinate with shipping lines.
- Arrange offloading or loading, if require.
- Other functions as require by the clients.

8. Position: **Ralph’s Liquor Store.**
 Duration: March 1994 – June 2004
 Company: Store Clerk/ Store Manager
 Company Industry: Importer/wholesaler/Retailer
 Location: Manila
 Department: Retailer
 Job Description: Responsibilities:

- Develop business strategies to raise our customers’ pool, expand store traffic and optimize profitability
- Meet sales goals by training, motivating, mentoring and providing feedback to sales staff
- Ensure high levels of customers satisfaction through excellent service
- Complete store administration and ensure compliance with policies and procedures
- Maintain outstanding store condition and visual merchandising standards
- Report on buying trends, customer needs, profits etc
- Propose innovative ideas to increase market share
- Conduct personnel performance appraisals to assess training needs and build career paths
- Deal with all issues that arise from staff or customers (complaints, grievances etc)
- Be a shining example of well behavior and high performance
- Additional store manager duties as needed

EDUCATION

Education Level: Master Degree.
 Education Field: Management
 Course: Master in Business Management.
 School/University: Saint Francis of Assiss Colleges.
 Location: Las Pinas City
 Date: 2003-2005

Education Level:
 Bachelor’s/College Degree
 Education Field: Customs laws/Tariff laws/International Trade
 Course: Bachelor of Science in Customs Administration.
 School/University: PMMS Colleges
 Location: Las Pinas City
 Las Pinas City
 Date: 1997-2002

SKILLS

1. Strong leadership skills
2. Ability to Work Under Pressure.
3. Adaptability and Flexibility
4. Managing and Resolving Conflict in a Positive Way.
5. Self-motivation.

TRAININGS/SEMINARS

Date	Topic/Course Title
Dec 4, 2022	Aligning individual capacity towards agile practices
Nov 26-27, 2022	Harmonizing the guidelines of free zones under the CMTA and create law
Nov 22, 2022	Test construction: focus on table of specification and item analysis
Oct 25,2022	Game based teaching and learning.
Oct 16, 2022	Fundamental of project management
Sept 30,2022	University Research Orientation tomorrow

Sept 24,2022	Harmonizing the Guidelines of Free Zones Under the CMTA and CREATE Law
Aug 27, 2022	Customs Brokers: Embracing New Roles as Transshippers and E-Commerce Facilitators
Dec 18 –Dec 22, 2016	Dangerous Goods Regulations (DGR) Initial Category 6 IATA Training, Jeddah, KSA.
Nov 27 –Dec 2,2016	Supply Chain Management Middle East Logistics institute for Training Jeddah, KSA
Feb 2, 2009- Feb 4, 2009	Winning and Keeping Customers for life Almajdouie Group of companies Dammam, KSA
Jun 6, 2008	Underway Towards a Common Goal PMMS Colleges Las Pinas city, Philippines
Jun 7, 2007	Moving One Step Beyond the Horizon PMMS Colleges Las Pinas city, Philippines
Feb 14, 2007	Seminar on the Implementation of the 2007 ASEAN Harmonized Tariff Nomenclature (AHTN) Rules of origin and International Trade agreements. Tariff Commission Manila, Philippines
Dec 18, 2006	Basic Computer Operation PMMS Colleges Las Pinas city, Philippines
Aug 2000	Quality Management Western union Makati city
Sep 1999	Leadership Effectiveness: edge in Managerial Efficiency. PMMS Colleges, Las Pinas city

PERSONAL DATA

Age: 46
 Date of Birth: Sep 16, 1978
 Gender: Male
 Civil Status: Married
 Height: 5'7
 Weight: 95 Kgs
 Nationality: Filipino
 Religion: Roman Catholic

LANGUAGES SPOKEN

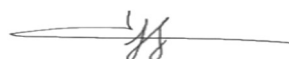
Language	Proficiency Level
	(9=Excellent; 1=Poor)
1. English	7.0
2. Filipino	9.5

AVAILABLE DOCUMENTS

Passport

Number:	P5603375A	Expiry Date:	Jan 11, 2028
Place of Issue:	PCG JEDDAH	Date of Issue:	Jan 12, 2018

I declare that the above information is true to the best of my knowledge.



Mr. Virnard P. Globa