

KASHYAP MANOJ MENON (MCIPS, CMILT)

MS in Supply Chain

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OBJECTIVE

Supply Chain & Procurement Executive with a strong track record in CAPEX procurement, strategic sourcing, and comprehensive supply chain management. A certified member of MCIPS and CMILT, specializing in enhancing supplier performance, controlling costs, and driving operational excellence. Proficient in leveraging data analytics and ERP systems (SAP, Oracle) to increase transparency, optimize workflows, and ensure process compliance. Demonstrated success in managing complex, multi-region supply chains, negotiating favorable vendor contracts, and implementing sourcing strategies aligned with organizational objectives. Committed to continuous improvement, proactive risk management, and building resilient, efficient supply networks that support business growth across diverse industries.

SKILLS

Strategic Sourcing | Cost Reduction Strategies | Inventory Management | Demand Planning | Risk Management | Market Analysis | Contract Negotiation | Process Improvement | Global Supply Chain Dynamics | Supplier Performance Evaluation | Supply Chain Management | Budget Management | Tactical Sourcing | Microsoft Office (Word, Excel & PowerPoint) | SAP HANA | Power BI | Tally | OTM | Oracle Fusion

TRAINING & CERTIFICATES:

Member of Chartered Institute of Logistics & Transportation in 2025 | White Belt Six Sigma from CSSC in 2024 | Introduction to Oracle Transportation Management from Udemy in 2024 | Member of Chartered Institute of Procurement & Supply in 2023 | Gem of the Department from St Alberts College in 2022 | Manufacturing CLIP from CEAT Ltd in 2022

EDUCATION

Master's in Supply Chain Management

Leeds Beckett University

2022 - 2023

- CIPS, CILT accredited.
- Dissertation topic: Analysing the impact of macroeconomic factors on the development of the British automobile industry with reference to rules of origin.

Bachelor's in Logistics Management

Mahatma Gandhi University

2019 – 2022

EXPERIENCE

Senior Supply Chain Executive

Dusters Total Solution Services

12/2024 – Till Now Bangalore, India

- Coordinating full-cycle CAPEX and allied procurement for high-value categories, achieving significant cost savings, maintaining strict compliance with quality standards, and executing ROI-driven sourcing strategies.
- Orchestrated supplier lifecycle management—from vendor on-boarding and evaluation to performance optimization—building strategic partnerships that enhance supply chain resilience and operational efficiency.
- Directed multi-region supply chain coordination through 28 regional SPOCs, streamlining processes, increasing visibility, and driving cross-functional collaboration for optimal procurement and logistics workflows.
- Managed strategic sourcing, Annual Rate Contracts (ARC), and financial reconciliations, including credit note adjustments and revenue recognition, ensuring accurate spend control and improved working capital management.
- Played a pivotal role in deploying the IOPS-ERP platform for real-time tracking of 11,000+ assets, while leading risk mitigation initiatives and delivering on-going procurement training and SOP development to boost team capabilities.

Supply Chain Coordinator

Agrisoft Dairy & Agro Producer Co Ltd

10/2023 – 11/2024 Kerala, India

- Managed the purchase order (PO) process, ensuring timely deliveries and reducing stock outs by closely coordinating with suppliers and following up on critical orders.
- Tracked procurement metrics using available ERP or spread sheet-based systems to identify areas for improvement in cost, delivery, and vendor performance.
- Established clear Service Level Agreements (SLAs) with vendors, setting expectations for lead time, quality, and pricing to improve supplier reliability.
- Streamlined procurement processes, reducing paperwork by 30% and minimizing manual errors by implementing SOPs.

PROJECT INTERNSHIPS

CEAT Limited

Designed and implemented a CLIP (Committed Line Item Performance) tool for factory operations, integrating inputs from pre-planning and supply chain teams to streamline order execution and material flow. Leveraged Lean Six Sigma methodologies to enhance visibility, reduce delays, and improve overall supply chain responsiveness.

Harita NTI Limited

Analysed ERP data to identify procurement and supply chain bottlenecks, recommending workflow improvements for greater efficiency. Assisted in user training and support during the ERP upgrade, ensuring a seamless transition with minimal disruptions.

HLL LIFECARE LIMITED

Conducted market research to identify export opportunities and collected supplier data to support the identification of new vendors, strengthening HLL's supply chain network.

Nikasu Foods (UK)

Assisted in identifying suppliers, managing purchase orders, and supporting basic contract activities. Conducted market research, maintained procurement records, followed food safety guidelines, and learned key export documentation processes.

Industrial Engineering Corporation

Optimized workflows by conducting time and motion studies, aiding SOP development, and enhancing procurement and supply chain efficiency through cross-team collaboration.